

## Keepit Helps IF-Blueprint Offer Their Customers Ease of Mind

# if blueprint

IF-Blueprint is an IT service provider and Gold Microsoft Partner offering a managed Microsoft Office 365 solution. An especially important part of their packaged offering is cloud-based backup and recovery, which is solely provided by Keepit as their trusted partner.

### Competitive & Transparent Pricing

Stefan Hefele, Head of Managed Services, says Keepit's Platform and Partner Program stands apart from competitors such as Veeam and Quest because it's a 100% cloud-based solution. That means IF-Blueprint and their customers don't need to worry about maintaining cumbersome infrastructure – resulting in huge savings for all stakeholders.

Keepit really has an excellent Partner Program that beats anything else I have come across. They offer great, fast service with a personal touch, at an attractive price point.

**Stefan Hefele** Head of Managed Services, IF-Blueprint



## We don't see a need to offer our clients any other solution – nothing beats Keepit quite frankly.

Stefan Hefele Head of Managed Services, IF-Blueprint Mr. Hefele says Keepit's pricing package and attractive margins are also key factors:

Keepit provides competitive pricing that is both transparent and justifiable, making it easy for us to provide a truly complete managed M365 service to every one of our customers.

Stefan Hefele

#### Compliance on the Frontline

Even for companies with a dedicated compliance unit, GDPR and local law is still a rather complex issue to keep track of, especially in Germany. Because Keepit lives up to German security standards and complies with both national as well as European legislation, both Mr. Hefele and IF-Blueprint's clients are at complete ease when it comes to their M365 data.

Keepit plays a very important role in our Managed M365 offering and has proved to be increasingly popular among our clients who place immense importance on compliance.

Stefan Hefele

About IF-Blueprint

Based in Germany, IF-Blueprint is a proven Microsoft partner focusing on complex and business-critical IT services. With extensive experience working with midsize and large companies, their highly trained experts offer sustainable solutions, proven architectural concepts and best practices that help a wide range of businesses ensure success.

#### Get in touch with Keepit

Reach out for our partner account managers to learn more about our Partner Program. +45 8987 4757 partner@keepit.com